SIEMENS

Industry

Company Name Lorenzo Boccazzi
REM Department CUSTOMER SUPPORT

Telephone +39 (02) 243-64946 Fax +39 (02) 24362216

attn. E-Mail Lorenzo.boccazzi@siemens.com

Our reference AGT-405212-QUOTATION NOT

Pur reference RELEASED!

Date

Italy

Offer / Proforma Invoice

Dear Mrs. / Mr.,

We thank you for your enquiry and have pleasure in putting forward our proposals for the above project:

Item: 00001

Quantity/ Type: 1 DC motor

Order code: 1GG6204-0ZD10-6JV1-Z

Accessories: Description:

Others per -Terminal box 1XB7 700

unit:

Tests:

Others per item:

Techn. Data: kW V Hz

rpm;;;;

Delivery time: 40 Working day(s)

Comment:

ECCN: N AL: N

Prezzo 22,376.60 EUR sc.10%

Siemens AG

Industry Sector; Management: Siegfried Russwurm Drive Technologies Division; Management: Ralf-Michael Franke

Large Drives; Management: Jürgen Brandes

Postal address: Siemens AG I DT LD P.O. Box 47 43 90025 Nuernberg Office address: Vogelweiherstr. 1-15 90441 Nuernberg Tel: +49 (911) 433-0 Fax: +49 (911) 433-6970

SIEMENS	Letter of 25.10.2012 To: REM
	Our reference: AGT-405212-QUOTATION NOT RELEASED!

Delivery Time:

The delivery time ex works stated in the items is valid if your order is clarified in all technical and commercial details.

Validity:

This quotation is valid until 19/01/2013.

Commercial Condition:

The prices quoted are on the basis DDP Incoterms in the latest valid issue including our standard documentation. Additional or special documentation could be the subject of additional costs.

Payment shall be made as follows:

- 1/3 Advance payment
- 1/3 At half delivery time
- 1/3 At time of delivery

In all other respects the "General Conditions for Supplies of Siemens, Automation and Drives for Customers with a Seat or registered Office outside of Germany", status 01 January 2002 shall apply.

Export clause:

The offered equipment because of design and or end-use may require export documentation that is not included in our proposal (please refer to additional information shown on the delivery note and invoice).

Goods labelled with "AL not equal to N" are subject to European or German export authorisation when being exported out of the EU. Goods labelled with "ECCN not equal to N" are subject to US re-export authorisation. Even without a label, or with label "AL:N" or "ECCN:N", authorisation may be required due to final end-use and destination for which the goods are to be used.

This offer is made on the basis of the technical data received with your enquiry. We reserve the right to make changes on the receipt of driven equipment data or additional specifications.

Changes made by the customer to the scope of supply and services and/or delivery date after the placing of the order and during it's order processing will only be carried out after acceptance of the change proposal. These changes can have price and delivery implications.

Please try to bundle items which are the same in one order position. Items of the same type should have the same type number, options, delivery date and delivery address. Please contact directly the local sales manager to determine the optimum lot size.

Siemens shall not be obligated to fulfill this agreement if such fulfillment is prevented by any impediments arising out of national or international foreign trade or customs requirements or any embargoes or other sanctions.

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We trust that our offer meets with your requirements. However, should you require any further information please do not hesitate to contact us.

With best regards Enclosure

Siemens Aktiengesellschaft

Name 1 Name 2

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