

COMMERCIAL IN CONFIDENCE

**To: All suppliers**

Rivalta di Torino, 18<sup>th</sup> October 2013

**Prot: AA/ACQ/0005/13**

**Object: GUIDANCE TO EXPORTERS OF US ORIGIN ITEMS  
(HARDWARE AND/OR TECHNICAL DATA)  
regarding name change of "Avio S.p.A." to "GE Avio S.r.l."**

Ref. a: Avio letter ACQ 13/023 dated 22<sup>nd</sup> July 2013  
Annex 1: Guidance to US Exporters regarding Name Changes of Avio S.p.A. (Italy)  
(dedicated file)

To whom it may concern,

With regard to Avio letter in Ref.a above, regarding the Transaction between General Electric Company and Avio S.p.A., we kindly request that you follow the instructions contained in the attached document which contains the necessary information to submit, to the appropriate authorities, the minor amendments to the Agreements and/or Licenses necessary to permit the continued export of defence articles, technical data and/or services to GE Avio S.r.l. currently authorized for Avio S.p.A.

You will find here attached a GE document with a template that can be utilized, which must be returned, completed and signed, for signature by the legal representatives of Avio S.p.A. (Mr. Enrico Maria Picco) and GE Avio S.r.l. (Mr. Matteo Tarditi). For completeness of the template, we ask that you include the aforementioned name(s) in their respective signature blocks.

We remain available to support you in this process and please feel free to get in touch with myself (e-mail → [stuart.wilson@avioaero.com](mailto:stuart.wilson@avioaero.com), telephone → +39-011-0084475) and the GE Avio team if needed.

Yours sincerely,



**GE Avio S.r.l.**  
Corporate Purchasing  
Contract Administration  
Compliance Activities  
Stuart Wilson